

HVCA-Portfolio CEE Private Equity, Venture Capital and Corporate Finance Conference 2016 program

Registration 08:30-09:00

Section I

09:00 - 09:10 Chair: Edward L. Keller, Partner, Dentons

09:10 - 09:15 Opening Speech

Speaker:

Levente Zsembery, vezérigazgató, X-Ventures Ltd.

09:15 - 10:00 Keynote Speech: Polycentric principles v. populist politics: Globalization and nationalism in today's elections
Joe Andrew served as the National Chairman of the Democratic Committee from the beginning of 1999 to 2001. He was nominated by President Bill Clinton, Vice President Al Gore, and the Democratic Caucuses in both the House and Senate and led the party through the disputed 2000 US Presidential election. Under his leadership the Democratic Committee raised more money and received more votes in a Presidential election than any Chairman up until that time. Currently, he is the Global Chairman of the world's largest law firm, Dentons. A highly accomplished and highly regarded corporate lawyer, Andrew's advice is regularly sought by both business and government leaders around the world. He has a unique insight into the crossroads between politics and business, as well as the importance of the United States presidential elections to the global economic sphere.

Speaker:

Joseph Andrew, Global Chairman, Dentons and former Chairman of the Democratic National Committee of the United States (DNC)

10:00 - 10:30 Interview and Q&A session by Joseph Andrew led by Robert Anderson, Editor at BNE

Moderator: **Robert Anderson**, Chief News Editor, BNE

Speaker:

Joseph Andrew, Global Chairman, Dentons and former Chairman of the Democratic National Committee of the United States (DNC)

10:30 - 11:00 Coffee Break

Section II

11:00 - 11:30 Panel discussion on competitive landscape and market trends in the mid-market PE deals in CEE

**How has the competitive landscape for mid-market transactions in CEE changed in the last five years?
What are the competitive advantages of private equity over other investors in the market, and what are the market dynamics which have affected deal sourcing and execution in the mid market?**

Moderator: **Edward L. Keller**, Partner, Dentons

Speakers:

Robert Chmelar, Investment Partner, Rockaway Capital

Béla Lendvai-Lintner, Partner, ARX Equity Partners

Tamás Szalai, Investment Director, CEE Equity Partners

Tamás Tüske, Country Director, Enterprise Investors

11:30 - 12:00 Panel discussion: Is Private Equity the right investor in the NPL industry?

Moderator: **Bartłomiej Smolarek**, Partner, EY Warsaw

Conversation participants:

Dániel Jellinek, partner, vezérigazgató, Indotek Group

Péter Kangiszer, Head of Strategy and Business Development, MARK Ltd.

Gints Vins, Board Member and CEO of B2Kapital SIA, B2Holding

12:00 - 12:30 The TPG-TriGranit combination

Speaker:

Árpád Török MRICS, Chief Executive Officer, TriGranit

12:30 - 13:50 Lunch Break

Section III

13:50 - 13:55 Chair: Zoltán Dömötör, Executive Director - Transaction Advisory Services, EY

13:55 - 14:30 Private equity as a source of growth in the EBRD region

Speaker:

András Simor, CFO, Vice President, EBRD London

14:30 - 15:00 Presentation: Regina Maria-case study

Speaker:

Fady Chreih, CEO, Regina Maria

15:00 - 15:30 Panel discussion: Trends in PE deals - differences between CEE and West European markets

Moderator: **Hugh Owen**, Partner, Allen & Overy

Conversation participants:

Marius Ghenea, Investment Director, 3TS Capital Partners Fund

Raluca Nita, Managing Director, Private Equity Partners

Balázs Tahy, Vice-President, The Riverside Company

15:30 - 16:00 Coffee Break

Section IV

16:00 - 16:40 Panel discussion: Cross-border VC transactions in the region

Why cross border-transactions?

Are investors (LPs) really interested in cross border stories deals when they invest in funds dealing with early stage companies?

Similarities and differences between the CEE countries - characteristics and trends in 2015-2016

General approach or sector focus is the winning strategy in CEE in 2010s?

How to manage distance? Local offices vs. relocation.

Exit strategies in 2016 - how to sell

Moderator: **Levente Zsembery**, vezérigazgató, X-Ventures Ltd.

Conversation participants:

László Czirják, Partner, iEurope Capital

Mr József Kövér, Partner, 3TS Capital Partners

Michael Schuster, Partner, Speedinvest

Mihály Szalontay, Managing Partner, Buran Venture Capital

16:40 - 16:45 Closing Remarks

Speaker:

Zoltán Dömötör, Executive Director - Transaction Advisory Services, EY

16:45 - 17:45 Wine Tasting

“Tokaj” wines, Bardon winery

18:00 - 20:00 Dinner

Dinner: all participants invited

We will contact our guest regarding the participation on the dinner by email.

Venue: Sofitel Budapest Chain Bridge Hotel