

Self-Reliance 2018 Conference program

08:30-08:55 Registration

Section I: The future of self-reliance in Hungary

According to the latest analysis by the OECD, by 2050 there will be 53 retired people for 100 active workers, compared to a one in three ratio in 2015. This presents challenges to the state pension system, as maintaining the present level of pensions and quality of life of pensioners will become increasingly difficult in an ageing society with a dwindling workforce. As a result, retirement savings and self-reliance will play an increasingly important role, but what are the prospects of young Hungarians in this regard? What are the most urgent challenges in the self-reliance and savings market, and how do Hungarian top executives see all this?

Moderator: Zoltán Bán, CEO, Net Média (Portfolio Group)

08:55 - 09:00 Welcome speech: Sándor Takács, Director of Sales, Portfolio

09:00 - 09:30 Back to the future - what will you become, son?

Speaker:

(Balatoni József) Jocó bácsi, History teacher, XV. kerületi Kontyfa Általános Iskola, Szakiskola és Középiskola

09:30 - 10:00 The role and future of self-reliance

Speaker:

László Harmati, Deputy CEO, Erste Bank

10:00 - 10:50 Panel discussion: The savings market scene through the eyes of Hungarian top executives

Conversation participants:

Balázs Benczédi, vezérigazgató, MKB-Pannónia Alapkezelő

Botond Bilibók, CEO, Hold Alapkezelő

László Harmati, Deputy CEO, Erste Bank

Dr. Anett Pandurics, Posta Biztosító (Chairman-CEO), MABISZ (Chairman)

Bernadett Tátrai, President - CEO, President of the Board, Fundamenta-Lakáskassza Zrt.

Zsolt Vavrek, Director, Equilor Befektetési Zrt.

10:50 - 11:10 Coffee Break

Section II: What do we Hungarians do differently to our neighbours? The regional self-reliance and savings markets at a glance

In Hungary, the membership of voluntary pension funds has been unchanged for years, demand for retirement savings accounts is falling, and only pension insurances have grown in the past year. But what is the situation in neighbouring countries? What do they do differently? How do they save? Regional experts and representatives of the Hungarian central bank talk about the European self-reliance market and Hungary's place within it.

Moderator: Péter Kuruc, ügyvezető igazgató, Hálózati Támogatás Igazgatóság vezetője, K&H Bank

11:10 - 11:30 How do people self-reliance in countries in the region and what positive examples do they set?

Speaker:

János Gerendás, Director, Hungarian National Bank

11:30 - 11:50 Whose responsibility is? Financial awareness or ethical products

Speaker:

György Barcza, CEO, Government Debt Management Agency

11:50 - 12:40 Panel discussion: Roundtable of regional experts on the European self-reliance market and Hungary's place within it

Conversation participants:

Koppány Nagy, igazgató, Biztosítás- és pénztárfelügyeleti igazgatóság, Magyar Nemzeti Bank

Csaba Nagy, CEO, OTP Önkéntes Nyudíjpénztár, Member of Pensions Europe IT

Tamás Parádi-Varga, CEO, SPB Befektetési Zrt.

Péter Somogyi, Head Of Product Management and Private Banking, Budapest Bank

Sándor Szabó, Director, MKB Private Banking

12:40 - 14:00 Lunch break

Section III/A: Challenges in asset and portfolio management - Focus on property investments

Service providers who want to reach attractive yields even among these market conditions will have to be open to alternative and often riskier investment opportunities, while the digital transition is in full swing. What do fund managers and private banks offer to those looking to protect their savings? How much are property investments cannibalising other segments of the savings market? What future awaits property funds?

Moderator: Gergely Ditróy, Head of Real Estate Division, Portfolio

14:00 - 14:20 Opportunities and challenges in asset management: What do providers develop and what do customers get?

Speaker:

Doron Dymshiz, Co-CEO, Duna House

14:20 - 15:10 Panel discussion: Challenges in building assets and portfolios - What does the property mania cause?

Conversation participants:

Gergely Biró, elnök-vezérigazgató, Diófa Alapkezelő

Doron Dymshiz, Co-CEO, Duna House

András Kállay, Private Banking Ügyvezető Igazgató és Retail CIO, Raiffeisen Bank International

Zoltán Scharek MRICS, Deputy CEO, Raiffeisen Investment Fund Management

Section III/B: Digital transition at insurance companies

The digital transformation of the savings market is in full swing, with many talking about it but few recognising its significance. What challenges does this present to service providers? How do insurance companies and other providers tackle the challenges of online recruiting and sales? What are the initial experiences in Hungary? How is it done in Western Europe?

Moderator: Csaba Gaál, alapító tulajdonos, vezérigazgató, Private Quality Pénzügyi Tanácsadó Zrt.

14:00 - 14:20 Digital transition: Buzzword or actual challenge?

Speaker:

Mátyás Dobó., Vodafone Magyarország

14:20 - 15:10 Panel discussion: The challenges of online recruiting and sales in the insurance market

Conversation participants:

Mátyás Dobó., Vodafone Magyarország

Péter Kovács, Strategic Program and Project manager, Generali Biztosító

Dr. Zoltán Pápay, Head of Market Management, Allianz Hungária Zrt.

Éva Vajda, Partner - Manager, iWebMa Magyarország

15:10 - 15:30 Coffee Break

Section IV: Fintech companies in self-reliance - Introducing promising ideas

Fintech companies and startups offering innovative savings and self-reliance solutions are popping up in large numbers to join the traditional players in the market. What upgrades, apps and revolutionary ideas can the most promising Hungarian startups offer to increase people's propensity to save and self-provision? A taste of the future in 10 minute talks.

Moderator: Ágnes Árgyelán, Analyst, Portfolio

15:30 - 15:40 Fundastik

Speaker:

Attila Halmai, Founder & CEO, Fundastik Kft.

15:40 - 15:50 Brokerchooser

Speaker:

Tibor Bedő, Founder / CEO, Brokerchooser

15:50 - 16:00 Dorsum

Speaker:

Bálint Fischer, innovációs vezető, Dorsum

16:00 - 16:10 MagNet Bank

Speaker:

István Tóth, Segment Manager for Digital Services, MagNet Bank Zrt.

16:10 - 16:15 Closing remarks